



# Financial Tear Sheet

## Corporate Profile

Every year, Americans are faced with the prospect of tax return preparation. Although many will try to go it alone, every year more turn to a tax consultant like Liberty Tax. Our goal is to provide the feeling of a personal tax consultant alongside the security, confidence, and protection that a large company can provide. Liberty Tax continues to firmly establish its growing presence and increasing market share in the personal income tax industry. There are over 4,000 Liberty Tax Service offices operating in the United States and Canada, where we operate as Liberty Tax Service Canada (<http://www.libertytaxcanada.ca/>).

Liberty Tax Service started in Canada on September 1, 1997 when CEO John Hewitt acquired a Canadian tax franchisor, U&R Tax Depot. In 1998, the company became Liberty Tax Service and opened 5 offices in the United States. Liberty Tax Service is headquartered in Virginia Beach, Virginia and continues to expand, offering personal income tax service and more in an ever-growing list of locations nationwide.

Experience drives every Liberty Tax consultant, and it's experience that has made us capable of such remarkable growth in a short period of time. The knowledge of the management team and headquarters staff totals over 600 years of tax and franchise industry expertise. That's a powerful resource when it comes to developing systems, training programs, and marketing strategies.

One of the things that makes Liberty Tax unique is how supportive we are of our franchisees. Our tax return preparation franchise has consistently been recognized as a leader among all franchises, not just personal income tax based businesses. We have been awarded a top spot among franchises by magazines such as Black Enterprise, Poder/Hispanic Enterprise, and Military Times Edge. Accounting Today named Liberty Tax to its "Top Tax Firms" list in 2010 and in 2011. Liberty Tax Service has been ranked as one of the top franchise opportunities on **Entrepreneur** magazine's annual **Franchise 500 every year from 1998 to 2012**.

Founder and CEO John Hewitt is a nationally recognized name in the tax return preparation and accounting world. He is a veteran of 43 tax seasons, the founder of two top tax preparation firms, and a former H&R Block regional director. Accounting Today magazine has named Hewitt one of the accounting profession's top 100 most influential people eleven times. The International Franchise Association honored Hewitt as its Entrepreneur of the Year in February 2006.

## Recent Releases

Date	Title
07/10/17	Liberty Tax CEO John Hewitt to Discuss Tax Season at CONDUSEF Meeting
06/14/17	Liberty Tax Service Announces Fiscal Year 2017 Results
06/05/17	Liberty Tax Service to Report Fiscal 2017 Results on June 14

## Upcoming Events

There are currently no events scheduled.

## Stock Quote

## Stock Chart



Data provided by Nasdaq. Minimum 15 minutes delayed.

### TAX (Common Stock)

Exchange	NASDAQ (US Dollar)
Financial Status Indicator	C ( <a href="http://media.corporate-ir.net/media_files/IROL/global_html/FSI.htm">http://media.corporate-ir.net/media_files/IROL/global_html/FSI.htm</a> )
Price	\$14.20
Change (%)	▲ 0.25 (1.79%)
Volume	5,736
52 Week Low	\$10.95
Market Cap	\$179,711,573
Rolling EPS	0.97
PE Ratio	14.3945
Shares Outstanding	12,882,550

Data as of 07/25/17 4:00 p.m. ET

## SEC Filings

Filing Date	Form
07/18/17	8-K
07/18/17	SC 13G
07/11/17	4
07/07/17	10-K

## Primary IR Contact

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## Board of Directors

John Hewitt	Chief Executive Officer and Chairman
Gordon D'Angelo	
John R. Garel	
Thomas Herskovits	
Robert Howard	
Steven Ibbotson	
Ross N. Longfield	
Ellen M. McDowell	
George T. Robson	

## Executive Officers

John T. Hewitt	Chairman, Chief Executive Officer and President
Kathleen Donovan	Chief Financial Officer